

Governor's Office of Economic Development



Technology Commercialization/High Growth Manager (Non-classified) **Salary Range: \$98,000 - \$104,000** **(Employee/Employer Retirement)**

The Nevada Governor's Office of Economic Development (GOED) seeks an experienced business professional to lead Southern Nevada's Innovation Based Economic Development Efforts as its Technology Commercialization Manager.

Duties

- Serves as a resource to assist existing/emerging businesses, R&D Managers and Nevada System of Higher Education (NSHE) in the Las Vegas region;
- Utilizes a wide variety of program resources to provide technical assistance to businesses/individuals who anticipate transferring technology to commercial applications;
- Acts as a resource that helps facilitate technology initiatives developed by the private sector;
- Helps with the operation and outreach efforts of the newly created Center of Excellence for Water Technology, Las Vegas in coordination with GOED's Technology Commercialization Director
- Works with the point persons for entrepreneurship at the Las Vegas Chamber and the Las Vegas Global Economic Alliance to grow entrepreneurial support structures;
- Works with NSHE institutions in the Las Vegas region to identify IP and match it with businesses' technology requirements;
- Works with GOED's industry sector specialists to utilize Nevada's public and private research resources toward growth within each sector;
- Supports the Technology Commercialization Director's efforts on Innovation-Based Economic Development (IBED);
- Helps businesses identify federal contracting opportunities, assists and supports applicant businesses and entrepreneurs in preparing proposals, and assists with contract implementation and administration;
- Helps businesses become aware of the SBIR/STTR programs and assist entrepreneurs and businesses during the grant application process;
- Other duties as assigned.

Background

- Bachelor's degree in business, legal or technical field is required.
- Master's degree in similar field is preferred.
- At least 5 years of business development experience is required.
- Preference will also be given to applicants with experience in working with senior level business/government leaders.

Supervisor

- GOED Technology Commercialization Director

Salary

- \$98,000-\$104,000. This is a full time/non-classified position. The State of Nevada offers an excellent benefit package that includes a retirement system, paid health, vision, dental, life and disability insurance; 11 paid holidays; and paid sick and annual leave. Other employee benefits such as a deferred compensation plan are available.

Please note: The salary reflects retirement (PERS) contribution by both the employee and the employer; an employer contribution plan is also available at a reduced gross salary. Furlough leave is mandatory for Nevada State

employees and will result in a reduction of income of 4 hours per month, through June 30, 2014. The salary listed above does not reflect the reduction from the required furlough.

Resumes will be accepted until the recruitment needs are satisfied.

To Apply: Please forward resumes to the Governor's Office of Economic Development, Attn: Michelle Fox, 808 West Nye Lane, Carson City, Nevada 89701 or via email at mfox@diversifynevada.com. **Please no phone calls.**